





REVENUES

9.3

PERCENT GROWTH

The 14 companies that were part of our portfolio throughout the financial year increased their revenues by 9.3 percent. This was calculated by comparing the companies' expected revenues for 2014 (or their financial year ending in 2014) with revenues generated in 2013. The respective growth rate was weighted by the company's share in the value of our portfolio. This increase is predominantly due to organic growth.



EARNINGS

12.1

PERCENT GROWTH

The companies in the portfolio improved their earnings by 12.1 percent on average within one year. The indicator used is EBITDA (earnings before interest, tax, depreciation and amortisation) on tangible and intangible fixed assets. This was calculated by comparing the companies' expected EBITDA for 2014 (or their financial year ending in 2014) with their EBITDA in 2013. The 14 companies that were in our portfolio throughout the financial year were included in the (weighted) calculation.



DEBT

2.4

TIMES EBITDA

Our portfolio companies have debts amounting to less than 2.4 times their EBITDA on average. Two companies with no net liabilities were not considered in the calculation. The remaining 13 companies were included in the calculation for the average figure weighted by their share of the portfolio value. The calculation is based on the companies' expected EBITDA and their net debt for 2014 (or their financial year ending in 2014).



VALUATION

7.3

TIMES EBITDA

Our portfolio companies' valuation is based on 7.3 times their earnings on average, or to be more precise, 7.3 times their expected EBITDA for 2014 (or their financial year ending in 2014). Two companies were not valued with the multiples method due to their strong growth. The remaining 13 companies were included in the calculation for the average figure weighted by their share of the portfolio value.

OUR PORTFOLIO



The bakery chain operates regionally: "Unser Heimatbäcker" is the market leader in northeast Germany with more than 500 outlets.

15

*active
investments*

Stephan Machinery is one of the companies in the portfolio that make classical industrial goods and sell them worldwide.



DBAG offers the capital market shares that grant interest in a portfolio with currently 15 investments. We provide tailored equity solutions for the managers and partners of our portfolio companies. They can count on us in two ways: on the one hand, we give them scope to implement their business ideas and concepts that create value in the long term; on the other, thanks to our industry expertise and experience, we are sought after as a partner for supporting growth strategies and change processes. Just as the motto of this Annual Report says: Driving expansion. Ensuring continuity.

But what exactly does that mean? Why not take a look at our portfolio. For example Broetje-Automation: the manufacturer of machinery and plants for aircraft assembly has boosted its expansion by acquiring two companies (see page 26). Stephan Machinery is using additional equity to expand its range of machines for the food industry and establishing an international service and distribution network (see page 38). Finally "Unser Heimatbäcker": The company that we added to our portfolio in the 2013/14 financial year is continuing its course with DBAG as a partner to consolidate its market and expand its position (see page 39).

»
OUR PORTFOLIO
COMPANIES ARE GROWING
AND BECOMING
MORE PROFITABLE.
«

In the past financial year, our portfolio companies have developed well overall, as their average increase in revenues and earnings in 2014 shows. Our portfolio investments are growing and becoming more profitable. They are improving their strategic position in the market to secure existing jobs and create new ones. Their average growth in revenues and earnings far exceeds general economic trends. That shows what great potential the companies that our investment team has identified and reviewed have. The 23 members of this team together combine more than 200 years of experience from investments in mid-sized German companies. We will use this experience to continue supporting our portfolio companies.

Company	Revenues 2014 €mn	Employees	Core business
Broetje-Automation GmbH, Wiefelstede (Germany)	89 (FY 2013/14 ¹)	550	Developer and manufacturer of machines and plants used to automate the assembly of aircraft for customers worldwide
Clyde Bergemann Group, Wesel (Germany) / Glasgow (UK) / Delaware (USA)	545 (US\$, FY 2013/14)	1,800	Developer and manufacturer of components for power plants on three continents as well as global service business
DNS:NET Internet Service GmbH, Berlin (Germany)	10 ¹	30	Telecommunications and IT services based on high-quality fibre-optic infrastructure in Berlin and Brandenburg
FDG S.A., Orly (France)	111 ¹	760	Services for supermarkets in France and other neighbouring countries
Formel D GmbH, Troisdorf (Germany)	157 ¹	4,500	Services for car manufacturers and their suppliers worldwide
Grohmann GmbH, Prüm (Germany)	95 ¹	790	Developer and manufacturer of plants for industrial automation worldwide
Heytex Bramsche GmbH, Bramsche (Germany)	75 ¹	305	Manufacturer of textile print media and technical textiles for customers worldwide
Inexio KGaA, Saarlouis (Germany)	34 (FY 2013/14 ¹)	170	Telecommunications and IT services based on high-quality optic-fibre infrastructure in Southwest Germany
JCK KG, Quakenbrück (Germany)	575 ¹	1,050	Textile retail business, mainly for discounters in Germany
Plant Systems & Services PSS GmbH, Bochum (Germany)	28 ¹	190	Industrial services for the energy and process industries in Germany and neighbouring countries
Romaco GmbH, Karlsruhe (Germany)	113 (FY 2013/14 ¹)	450	Developer and manufacturer of machines and plants for packaging technology serving customers worldwide
Schülerhilfe (ZGS Bildungs-GmbH), Gelsenkirchen (Germany)	52 ¹	350	Provider of education and tutoring services in Germany
Spheros GmbH, Gilching (Germany)	197 ¹	770	Developer and manufacturer of air-conditioning units, heating systems, water pumps and roof hatches for buses with production facilities on three continents
Stephan Machinery GmbH (ProXES), Hameln (Germany)	81 ¹	180	Developer and manufacturer of machines and processing lines for manufacturing liquid and semi-liquid food products
Unser Heimatbäcker GmbH, Pasewalk (Germany)	107 ¹	2,300	Bakery chain in northeast Germany

1 Preliminary/expected

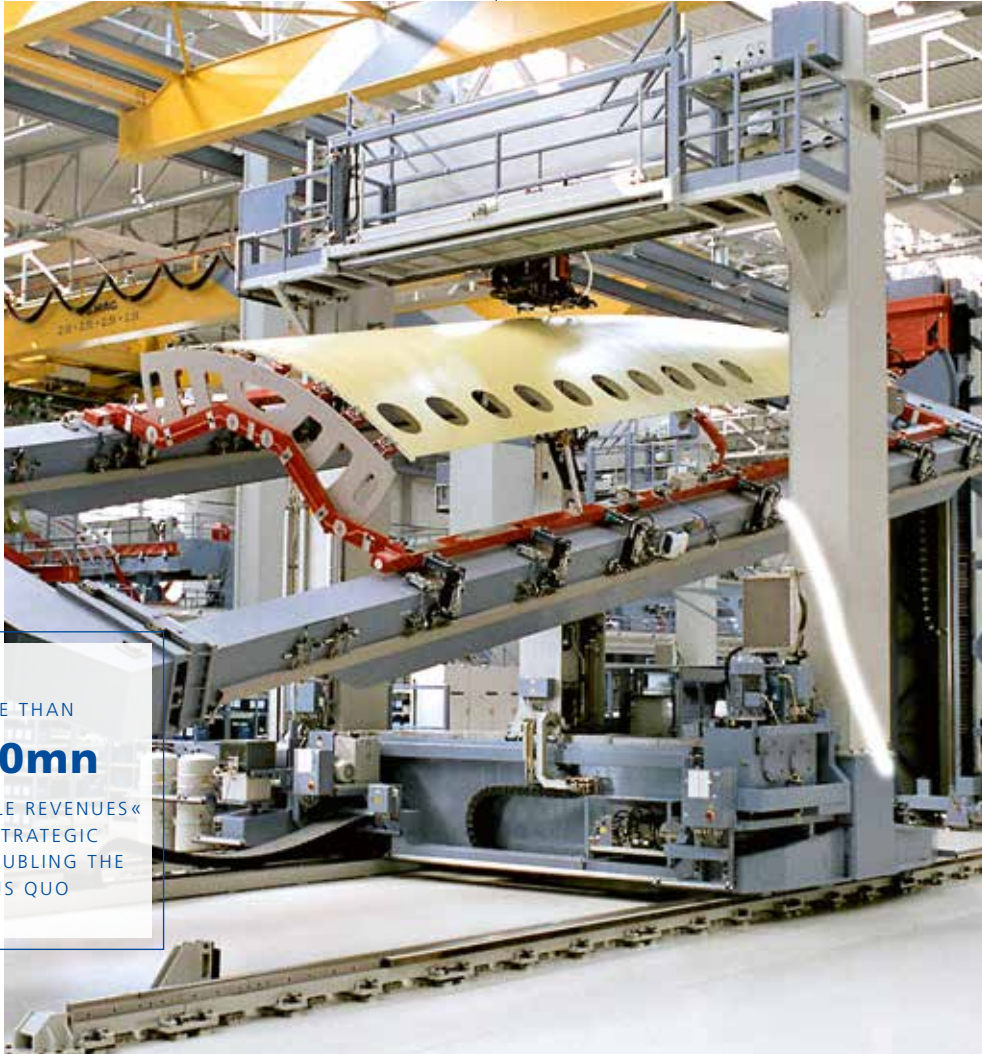


The 15 companies in the table make up the active portfolio of Deutsche Beteiligungs AG as at the balance sheet date of 31 October 2014. In addition, the portfolio comprises investments in older international buyout funds with an investment period that expired more than five years ago, as well as a minor investment from an earlier disposal. More

information on the current portfolio can be found online at www.deutsche-beteiligung.de/portfolio.

The eleven largest investments, accounting for around 81 percent of the portfolio value, are presented on the following pages.

BROETJE-AUTOMATION GMBH



» MORE THAN
€200mn

IN PROFITABLE REVENUES«
IS OUR STRATEGIC
GOAL – DOUBLING THE
STATUS QUO

BROETJE-AUTOMATION IS EXPANDING. ITS
PLANS FOR GROWTH ARE BECOMING A REALITY.

**HOW A MID-SIZED COMPANY
IS GETTING STRONGER.**



BROETJE-AUTOMATION

IN FIGURES

BA operates worldwide with subsidiaries in the US and China as well as several sales and service centres in America, Asia and Europe. In the 2013/14 financial year (30 September), the company generated more than 90 million euros in revenues with 550 employees, including 384 at its two German plants in Wiefelstede and Jaderberg. Its latest acquisition has added revenues of around 40 million euros and 120 employees.

“That’s precision craftsmanship.” Really? Looking up at the vast machines, almost 15 metres high, in the production hall in Wiefelstede in Lower Saxony, the description doesn’t seem to fit. And yet it captures the essence of Broetje-Automation’s business. After all, the robots that rivet the individual parts of an aircraft fuselage work with a tolerance of just 0.3 millimetres, a little more than the diameter of a human hair. Precision mechanics in its highest form. They perform minute operations on large components – on fuselage shells, tailplanes and wings. Again and again, always in the same high quality. An aircraft expands by around half a metre when it flies at high altitudes with low air pressure. Despite this, it is held together by several hundred thousand rivets – thanks in part to the precise work of machinery and plants made by Broetje-Automation.

The company has set itself the goal of developing and building the most effective production plants in the world for the aerospace industry. In this way, it helps its customers to optimise their production processes and give them a competitive edge. Today, 35 years after its foundation, Broetje-Automation (BA) is the uncontested world market leader in the development and production of fully automated riveting plants for the assembly of aircraft, in other words airplanes and helicopters.

However, riveting machines are just one part of the process chain in aircraft manufacturing. Other connection technologies are used, too, because modern technical fibres such as carbon fibre composites (CFK) have different processing and riveting requirements compared to classical metal structures. BA has developed automation solutions for all these technologies. The mid-sized company learns something new with every machine it installs, because every customer has its own production process. Based on this, BA has developed the capability to plan and construct complete turnkey production lines with both its own machines and third-party products. The company claims to be an expert for efficient production processes in its target industries, and with good reason.

MORE INTERNATIONAL, BIGGER, MORE TECHNOLOGIES

The company now plans to build on these strengths and grow. It wants to enter new markets and offer new technologies – to hone its portfolio to perfection. Over the next three years, it intends to more than double its revenues. “200 million euros” is the target for 2017. This would make Broetje-Automation the leading provider in the global market for production solutions in the aircraft industry.

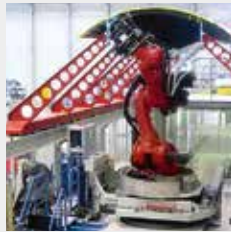
“We have to develop a systemic dimension, because our customers’ wishes are growing more diverse,” Bernd Schröder, one of the company’s two Managing Directors, defines the sales target. “Only if we grow can we broaden our scope both internationally and technologically to better capture the opportunities in the aerospace industry.” (see “Products for a growing market”, page 28.) Aircraft manufacturers are stepping up their monthly construction rates, and production processes are transforming. These changes trigger investments, from which BA aims to benefit.

It helps that the company is part of its new owners’ core business. Before 2012, BA was just a three-percent entity in the three-and-a-half billion revenue pool of a family-owned corporation. “Investment decisions can take a little



PRODUCTS FOR A

GROWING MARKET



Anyone who reads the daily reports about ailing airlines and cost pressure in the aerospace industry may find the forecasts hard to believe: the aircraft industry is growing and has major plans. The number of passenger airplanes will double in the next 20 years from around 17,000 in 2014 to more than 34,000 in 2033. Because most machines currently in operation will have to be renewed by then, 30,000 jets will have to be produced. The world is bigger than Europe: the aspiring middle classes in emerging countries have money and want to travel.

In future, they won't only be sitting in airplanes made by Airbus or Boeing in European or American factories. Established manufacturers have long been making at least parts of aircrafts outside their domestic markets, in the case of Airbus in China even complete machines. What's more, China and Russia as well as India have their own growing aircraft industries. Building aircraft is also a question of prestige. Broetje-Automation aims to equip these plants and has already fulfilled its first orders.

30,000

NEW AIRCRAFT
IN 20 YEARS

longer, and sometimes less attention is paid to smaller units given the priorities of larger ones," recalls Ingo Körner, Co-Managing Director alongside Bernd Schröder. The two colleagues at the helm of BA have been planning to expand for years, in this case through organic growth and acquisitions.

"WE HAVE BECOME ENTREPRENEURS."

"Investments that boost the company's value are particularly encouraged by financial investors – that's something else we like about DBAG," emphasises Schröder, and mentions in particular support for M&A processes.

So far, BA has made four acquisitions with the participation of DBAG. Immediately after changing partners, it purchased a company in Toulouse, right on the doorstep of the headquarters of a key account. This enabled BA to expand its position in the strategically important French market. The acquisition of a small company specialised in optical sensors formed the basis for a new product range, which served to accelerate the riveting process.

The portfolio of a machine construction company in spring 2014 provided BA with know-how and patents to expand its own technology base. To this end, the company established a subsidiary, BA Composites, to develop and produce machines for processing fibre composite parts – in other words, machines to process the same material that is used increasingly often in new aircraft types. BA also sees great potential in the automotive industry. It has already developed a first machine, the result of proprietary research and development, to which it has now allocated a growing budget.

The company's most recent acquisition was considerably larger: at the end of 2014, Broetje-Automation took over the aircraft assembly technology section of Dürr machine and plant engineering group. This is a decisive step for BA on its way to becoming a full-range supplier. The company is also considerably closer to achieving its 200-million-euro sales target. Previously, the market for aircraft assembly technology was characterised by suppliers that only covered individual steps along the aircraft production process. Through this acquisition, BA has improved its capability to offer complete assembly lines from a single source.



»INVESTMENTS THAT BOOST THE COMPANY'S VALUE ARE PARTICULARLY ENCOURAGED – THAT'S SOMETHING ELSE WE LIKE ABOUT DBAG.«

*Bernd Schröder,
Managing Director*

While BA holds a leading position in drilling and riveting systems for aircraft construction, its new acquisition offers materials handling equipment and systems for positioning and measuring components. "That opens up growth opportunities that the two companies would not have been able to capture on their own," according to Schröder, BA's Managing Director.

The service business is also set to bring growth. Its risk profile differs to the production of machines and plants and fluctuates less, thus flattening the sales curve. The service business is considered less risky overall, but earns higher margins; as a result, it increases the value of the investment. As with other companies in its portfolio, before entering into the investment, DBAG urged the management of BA to capture this potential. A few months after changing partners, BA Services was founded. From five million euros initially in service revenues, the subsidiary now generates more than 20 million euros, and this figure is set to increase in future. The company has also doubled the number of employees in this business to around 100.

According to Bernd Schröder, one of the key benefits of the new shareholder structure is a "greater degree of freedom" for himself and his management colleague. As he says, "We have become entrepreneurs." So have some dozen managers in the company who like Schröder and Körner also participate in "their" company and benefit from its success directly. This also means that everyone pulls together, something that is particularly important

during a period of major change in the company. "We are turning BA inside out and becoming an international company with global branches. Growth will mainly take place at foreign plants. To get everyone on board as we progress along this path, we need to communicate," Schröder explains. He and Körner inform employees openly and regularly about the company's targets. Everyone should know where the company is heading. "We want to become a multinational competence team." The idea of partnering with a private equity company originally gave rise to requests by employees at the time. In addition, the work's council talked to colleagues at other companies in DBAG's portfolio: "But the business logic convinced the sceptics," says Schröder.

Some 15 kilometres from the company's current headquarters, a major construction site can be seen. The company is investing here and pooling its two existing sites to offer more attractive working conditions for employees, create more efficient production processes, and improve communication. A clear sign of expansion and change. And of strength: "We also want to show how modern and innovative we are."

<p>€5.6mn INVESTMENT OF DBAG</p>	<p>77.9% SHARE OF DBAG FUND V</p>
<p>18.8% SHARE OF DBAG</p>	<p>MBO TYPE OF INVESTMENT</p>
<p>MARCH 2012 INITIAL INVESTMENT</p>	<p>548 EMPLOYEES</p>

REVENUES €mn



Wiefelstede (Germany) / www.broetje-automation.de

FURTHER PORTFOLIO COMPANIES



CLYDE BERGEMANN GROUP



€9.2mn

INVESTMENT
OF DBAG

45.1%

SHARE OF DBAG FUND IV

17.8%

SHARE
OF DBAG

MBO

TYPE OF INVESTMENT

MAY 2005

INITIAL INVESTMENT

COMPONENTS FOR POWER PLANTS

The companies in the Clyde Bergemann Group develop and produce components for energy-related production processes. These products guarantee the efficient and safe operation of power plants, industrial and waste incinerating plants as well as petrochemical plants. They are also used in pulp and paper plants, in the cement/mineral industry and in marine boilers. In addition, the company maintains and services these products.

The Clyde Bergemann Group has developed ground-breaking technologies that have made it a market leader in its key business segments. Products for efficiently cleaning power plant boilers and for conveying bulk account for more than two thirds of revenues; Clyde Bergemann is the indisputable market leader in both of these markets. The group's products contribute to lower-emission and more efficient energy generation, serving a growing demand.

POTENTIAL FOR DEVELOPMENT

Clyde Bergemann has been part of DBAG's portfolio since 2005. At the time, the group had established a technological lead and built up an international presence: in 2005,

Clyde Bergemann already had seven production sites in six countries on three continents. Our goal was to expand the product portfolio to include environmental protection and to further grow the company's international reach through organic growth as well as acquisitions.

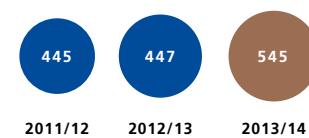
Since entering into this investment, the company's revenues have increased by 13 percent annually on average. It achieved this partly through acquisitions: between 2005 and 2009, Clyde Bergemann purchased seven companies with their own products and services in the US, Australia and Europe. DBAG and DBAG Fund IV contributed towards these acquisitions by providing additional equity. The three American and the Australian companies have particularly helped to boost the value of the investment. They also allowed Clyde Bergemann to offer its existing customers a larger range of products and services as well as giving it access to new regional markets, such as Australia. Clyde Bergemann has founded companies in India, China, Indonesia and Turkey to further consolidate its global sales and service network.

2013/14 FINANCIAL YEAR

In 2013/14, the company grew its revenues considerably year-on-year thanks to a solid order backlog. Its earnings were at the previous year's level; however, they were impacted by restructuring costs at a German site and start-up costs at an American plant.

OUTLOOK AND OBJECTIVES

In the current 2014/15 financial year (28 February), the group intends to capture the opportunities offered by environmental legislation in America and the growing awareness of air pollution control in China. For this reason, it expects to grow strongly in Asia, among others. Accordingly, Clyde Bergemann's revenues and earnings are expected to exceed the previous year's values.

REVENUES *in US\$m*

EMPLOYEES

1,800

FORMEL D GMBH



€10.4mn

INVESTMENT
OF DBAG

62.4%

SHARE OF DBAG FUND V

15.1%

SHARE
OF DBAG

MBO

TYPE OF INVESTMENT

MAY 2013

INITIAL INVESTMENT

SERVICES FOR THE AUTOMOTIVE INDUSTRY

Formel D provides the automotive industry and its suppliers with services that cover the entire product creation process, from vehicle development and production to customer service. The company advises its customers and provides them with specialised employees as well as technical solutions. The focus is on services that address quality issues.

The value chain in the automotive industry has become more permeable. Formel D makes use of the opportunities that arise from the greater integration of the individual levels of the value chain. In doing so, it serves the specific needs of the automotive industry, which is under pressure to improve quality and productivity despite the growing complexity of vehicles (e.g. due to more electronics), an increasing number of models and shorter product life-cycles. This enables Formel D to detach itself to a certain extent from the volatility of the economy. In the context of ongoing globalisation, every new factory a carmaker opens presents Formel D with an opportunity to enter new markets and capture additional growth potential. Here, the company benefits from being one of the few global service providers in its segment.

POTENTIAL FOR DEVELOPMENT

Formel D already has an international presence with 88 production sites in 25 countries. Nevertheless, it intends to continue expanding to other countries, such as the US and China. It aims to base its revenue and earnings growth particularly on new services. As a precondition for further growth, the formerly family-run company intends to transform its leadership culture towards corporate governance that is geared to the capital markets.

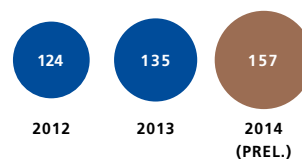
By strengthening its sales organisations in the US and China, Formel D is pushing its international expansion. It has made its sales division more customer and solution-oriented overall. A new reporting system is in place that provides detailed information regularly throughout the year as a basis for the company's value-based management.

2014 FINANCIAL YEAR

Formel D owes its strong revenue growth in 2014 to a wider choice of services, some with greater complexity, for existing customers as well as a rise in the number of new models going into production. Especially in Germany and the US, the company performed better than expected. The number of employees rose by around 20 percent. In Russia, the Ukraine crisis affected business. Overall, Formel D improved its profit margin once more compared to the previous year.

OUTLOOK AND OBJECTIVES

The company will continue to implement the measures agreed on at the start of the investment. These include, for example, optimising its network of sites by closing plants that are not sufficiently profitable. The budget entails higher revenues in 2015, especially in the core markets of Germany, the US and China. The company also aims to boost its profitability.

REVENUES *in €mn*

EMPLOYEES

4,500

Troisdorf (Germany) / www.formeld.com

GROHMANN ENGINEERING GMBH



€2.1mn
INVESTMENT
OF DBAG

EXPANSION
CAPITAL INVESTMENT
TYPE OF INVESTMENT

25.1%
SHARE
OF DBAG

DECEMBER 1996
INITIAL INVESTMENT

PLANTS FOR INDUSTRIAL AUTOMATION

Grohmann Engineering develops and produces automated plants for manufacturing sophisticated products for the semi-conductor, electronics and automotive industries as well as for biotechnology and medical technology, among others, and markets them worldwide. The company works hand in hand with its customers and suppliers to pioneer key technologies, such as required in the industrial production and assembly of lithium ion batteries or the industrial production of fuel cells.

The company benefits from the current trend towards process optimisation for the highly efficient mass production of technically sophisticated products or individual components

of such products. The aim is to improve quality and safety standards, reduce material and manufacturing costs, enhance product variability and shorten throughput times. Grohmann supplies the necessary machines and plants to achieve this. Standard machines are rarely used, and the effort required to develop new machines is often high.

POTENTIAL FOR DEVELOPMENT

Our investment in Grohmann stems from an expansion capital investment made in the 1990s. Since Deutsche Beteiligungs AG entered into the investment (none of DBAG's funds have a stake in the company), the company's revenues have grown by around six percent a year on average. Its customers' industries have changed. Lower order volumes from the telecommunications industry, for example, have been offset by business with customers in the biotechnology and medical technology industries. In the past years, Grohmann has benefitted from a focus on production processes in the information, communications and automotive industries.

Currently, the family-owned company has set its sights on the growth opportunities offered by the electromobility sector: Grohmann Engineering is considered the technology leader in plants for the industrial production of battery cells.

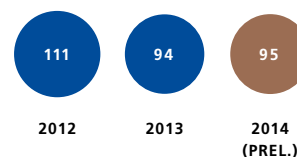
2014 FINANCIAL YEAR

The company's revenues and earnings developed better than planned and were up on the previous year. After making concessions in previous years for development requests, repeat orders helped to boost the company's profitability.

OUTLOOK AND OBJECTIVES

Based on the positive incoming orders in 2014, the company expects higher revenues in 2015. Earnings are supposed to increase disproportionately.

REVENUES in €mn



EMPLOYEES

790

HEYTEX BRAMSCH E GMBH



€6.4mn

INVESTMENT
OF DBAG

68.0%

SHARE OF DBAG FUND V

16.4%

SHARE
OF DBAG

MBO

TYPE OF INVESTMENT

DECEMBER 2012

INITIAL INVESTMENT

PRODUCER OF TECHNICAL TEXTILES

Heytex Bramsche GmbH produces laminated and coated technical textiles as well as textile print media. The latter are used in the advertising industry and for exhibition booth designs, for example as banners on facades or as translucent advertising media. In this core business, Heytex is the technological and European market leader with a broad product range and is widely known as a brand. Technical textiles stand out due to their unique functions: they can be flame retardant, water resistant or scratch-proof. They are used as truck tarpaulins, tents or sports arena roofs, but also as oil barriers, for example in open stretches of water, as well as conveyor belts.

Thanks to Heytex' broad product portfolio, the company is less dependent on the economic climate in certain end user industries and even on individual customers. This also sets the company apart from the competition. A further aspect that convinced us to invest in Heytex is its ability to make technologically sophisticated products that are sought after in the industry profitably, even in small batches.

POTENTIAL FOR DEVELOPMENT

When we entered into the investment, the aim was to expand the company's sales activities significantly. The

focus was on increasing its international reach. Heytex intends to grow its market share in technical textiles by taking advantage of the highly fragmented market to boost its growth disproportionately with high-quality products. By introducing measures to improve its operations, it intends to be more profitable.

Since entering into the investment, Heytex has realigned its sales organisation; in doing so, it emerged that its backlog demand was greater than expected. In Italy, France and Spain, the company now has its own sales organisation and has restructured its plant in China. At the company's two sites in Germany, measures to improve operations are already well underway. The company has also managed to reduce its debt considerably.

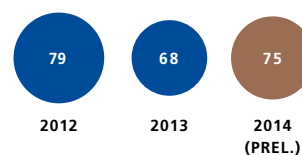
2014 FINANCIAL YEAR

In almost all product groups, revenues were up on the previous year – proving that the changes in the sales division have taken effect. Due to general market restraint in Europe, delivery bottlenecks for certain raw materials and initial problems in the production of a new product range, the company was not able to meet all of its budget targets.

OUTLOOK AND OBJECTIVES

Heytex plans to continue implementing its defined corporate strategy consistently in 2015. This includes further expanding the sales force, developing innovative product solutions and optimising production worldwide. To this end, Heytex intends to strengthen the organisation in selected areas. In addition, to reduce its general dependence on the European market, it will focus above all on growth in the US market. The acquisition of an American company with a similar product portfolio completed at the end of 2014 provides a sound basis for this.

REVENUES in €mn



EMPLOYEES

305

Bramsche (Germany) / www.heytex.com

INEXIO INFORMATIONSTECHNOLOGIE UND TELEKOMMUNIKATION KGAA



€5.1mn
INVESTMENT
OF DBAG

8.14%
SHARE OF DBAG
EXPANSION CAPITAL FUND

5.84%
SHARE
OF DBAG

EXPANSION
CAPITAL INVESTMENT
TYPE OF INVESTMENT

MAY 2013
INITIAL INVESTMENT

BROADBAND CONNECTIONS AND IT SERVICES

inexio Informationstechnologie und Telekommunikation KGaA invests in the development and expansion of a powerful telecommunications infrastructure in the greater region of Rhineland-Palatinate/Saarland, as well as in Bavaria and Baden-Württemberg. inexio has a proprietary and steadily growing fibre-optic and municipal network covering more than 5,000 kilometres as well as four company-owned data centres. The company offers the entire spectrum of telecommunications and IT – from carrier services to assuming all telecommunications, IT and data centre services. After originally focusing exclusively on business customers, inexio now also offers telecommunications services to private customers.

POTENTIAL FOR DEVELOPMENT

inexio is continuously growing its customer base by investing in fast fibre-optic networks, i.e. in an increasingly popular infrastructure with long-term availability, to secure attractive sources of future revenue that are also predictable. The entry barriers to the market in which inexio operates are traditionally high. inexio has a highly motivated and experienced management team. Thanks to the company's structure and capacities, it can take advantage of current market opportunities.

A further key success factor is inexio's ability to rapidly expand its own network. Especially in rural areas, the rule is that the first to invest gets access to the customers. The capital invested by DBAG and the fund allows inexio to considerably step up the pace at which it invests and quickly tap into rural regions that border onto the existing network.

In the past two years, inexio has acquired a smaller company with a network and customers in Bavaria. This enables it to continue the regional expansion of its own network. inexio is growing organically by linking ten to twelve localities to the broadband network every month.

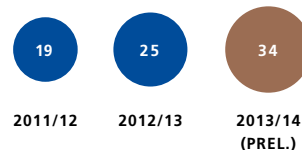
2013/14 FINANCIAL YEAR

In the 2013/14 financial year (30 September), inexio grew its sustainable and profitable customer business largely as forecast. The number of customer agreements increased in the one-year period by over 60 percent. Revenues with business customers also grew, although to a lesser degree. Revenues and profit exceeded the forecast values.

OUTLOOK AND OBJECTIVES

inexio plans to continue expanding its infrastructure and customer numbers as well as increasing its revenues and operating profits in 2014/15.

REVENUES in €m



EMPLOYEES

170

Saarlouis (Germany) / www.inexio.net

ROMACO GMBH



€11.2mn

INVESTMENT
OF DBAG

77.3%

SHARE OF DBAG FUND V

18.7%

SHARE
OF DBAG

MBO

TYPE OF INVESTMENT

APRIL 2011

INITIAL INVESTMENT

MACHINES AND PLANTS FOR PACKAGING TECHNOLOGY

Romaco is a leading global supplier of processing and packaging technology. Divided into two business areas, "Tableting" and "Packaging", the company develops system solutions for the pharmaceutical, cosmetics, food and chemical industries. Romaco focuses on serving the technically sophisticated segment of flexible machinery, which benefits from the strong global growth of generic drug manufacturers. The company's product range includes primary and secondary packaging, sterile liquid and powder filling solutions, as well as tablet compression technology.

By investing in Romaco, DBAG is participating in one of the most attractive and strongly growing segments of Germany's mechanical engineering sector. Romaco benefits from the growth drivers in the pharmaceutical market – a growing global population, an aging population in industrialised nations, and rising prosperity in emerging countries. The countless machines that the company has delivered worldwide in the past provide an excellent basis for establishing a stable service business.

POTENTIAL FOR DEVELOPMENT

The strategic goal is to develop Romaco into a so-called full liner in the group's key area of tablet production and packaging. This will enable the company to offer its customers integrated system solutions for the entire tablet

production process. By investing in its sales organisation, Romaco aims to improve its regional market coverage. In addition, it plans to expand its service business.

In 2013/14, DBAG and DBAG Fund V provided funding to help Romaco take first key steps towards fulfilling its development potential and implementing its strategic goals. With the acquisition of IMA Kilian in November 2013, the company gained another important process step in tablet production. On the other hand, in October 2014 Romaco sold its group company FrymaKoruma, a manufacturer of machines for food production, to Stephan Machinery ("ProXES"), another company in our portfolio. The revenues generated by this disposal will go towards further implementing the full-liner strategy, among others.

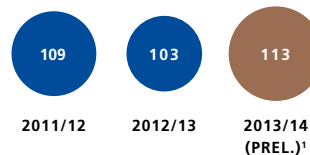
2013/14 FINANCIAL YEAR

In the first half of the 2013/14 financial year (31 October), Romaco suffered from its customers' reluctance to invest, especially in emerging countries that are key to the company's business. In these countries, political uncertainty and the resulting devaluation of the currency resulted in an unfavourable climate for investment and in orders being postponed in the business for new machinery. Revenues and earnings in the second half of 2013/14 were therefore below expectations and down on the previous year's values on a comparable basis, despite a clear turnaround. Sales and the services business were enhanced.

OUTLOOK AND OBJECTIVES

Romaco is continuing to focus on acquiring companies to complete its range of machines. Given a considerable improvement in the order situation more recently, the company started the 2014/15 financial year with a larger order backlog, which is expected to yield higher revenues and earnings.

REVENUES in €mn



EMPLOYEES

450

¹ Including the acquisition of IMA Kilian in 2013 but excluding the disposal of FrymaKoruma in 2014

Karlsruhe (Germany) / www.romaco.com

SCHÜLERHILFE GMBH



€9.8mn
INVESTMENT
OF DBAG

75.9%
FURTHER SHARE OF
DBAG FUND VI

17.8%
SHARE
OF DBAG

MBO
TYPE OF INVESTMENT

OCTOBER 2013
INITIAL INVESTMENT

EDUCATION AND TUTORING SERVICES

Schülerhilfe GmbH is the largest provider of supplementary educational and tutoring services in Germany and Austria. The company teaches more than 80,000 customers, mainly students aged between six and 18, at 1,066 learning centres. Schülerhilfe GmbH operates one third of the centres itself, while the remaining ones are run by independent franchisees; these are expected to generate a further 77 million euros in revenues in 2014 under the "Schülerhilfe" brand. Based on the number of locations, Schülerhilfe is Germany's third-largest franchise system.

As the market leader, the company is widely known. It is led by an entrepreneurial and experienced management team. It has good prospects: Schülerhilfe benefits from the increasing institutionalisation of the tutoring market and the resulting consolidation of the industry. At the same time, (school) education is growing in importance. The company's business model is neither capital-intensive

nor cyclical: it generates a stable payment flow, and every new pupil at an existing location improves the company's average profit contribution.

POTENTIAL FOR DEVELOPMENT

Schülerhilfe aims to grow faster than the market; to this end, it intends to optimise the marketing instruments it uses, for example. It plans to generate growth above all from existing business by increasing the number of pupils per location on the one hand and revenues per pupil on the other. The company wants to expand its product range, for example by offering services to adults or a form of learning that combines the advantages of classroom teaching and e-learning.

In the first year of our investment, Schülerhilfe optimised and expanded its sales platform. It further increased its brand awareness by changing the marketing mix. Initial tests with its new products have been successful.

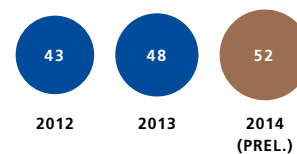
2014 FINANCIAL YEAR

The company's revenues and earnings at its own learning centres were up on the previous year's values. The franchising business also developed positively due to effective marketing and sales measures. Schülerhilfe reduced its debt according to plan.

OUTLOOK AND OBJECTIVES

In 2015, Schülerhilfe will push ahead with the measures agreed on when we entered into the investment. These include the company's proprietary e-learning platform, which will now be rolled out nationwide to franchisees after being successfully launched at its own centres. In addition, the company intends to expand its services to adults to ten centres. The budget for 2015 provides for both higher revenues and greater profitability.

REVENUES in €mn



EMPLOYEES

350

Gelsenkirchen (Germany) / www.schuelerhilfe.de

SPHEROS GMBH



€12.9mn

INVESTMENT
OF DBAG

65.3%

SHARE OF DBAG FUND V

15.7%

SHARE
OF DBAG

MBO

TYPE OF INVESTMENT

MARCH 2012

INITIAL INVESTMENT

AIR CONDITIONING FOR BUSES

Spheros develops and produces air conditioning systems, engine-independent heating systems, water pumps and roof hatches for buses. The company's core competence is air management in buses: it has supplemented this in recent years by developing, industrialising (purchasing components and configuring them) and integrating entire electronics systems into bus bodies. The company's differentiated portfolio with premium, standard and basic products enables it to cover demand in both mature western markets and fast-growing emerging countries.

Spheros is an international company with six production sites on three continents. It is the global market leader in its largest business segment, the development and assembly of customised bus air control systems. The world market for buses is growing in structural terms, driven by several trends, such as urbanisation, the mobility needs of a growing middle class and the general growth of the population.

POTENTIAL FOR DEVELOPMENT

Spheros aims to grow even faster than the market. To this end, it intends to further drive its international expansion through local partnerships, boosting its export business and founding further subsidiaries abroad. The company plans to

extend its existing competences to other areas. It aims to further strengthen its electronics expertise and capture the market for refrigerated trucks in the Middle East. In addition, it intends to develop new products for use in buses.

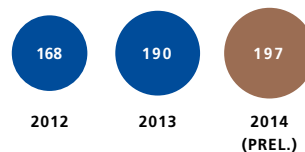
Spheros has already taken first steps towards reaching this goal: it has established a spare parts business in South America by founding a subsidiary in Brazil. In addition, a joint venture in Brazil under Spheros' industrial management has been developing and producing electrical and electronic components for buses since 2013. After opening a sales office in Australia, the company has now completed the expansion of its international presence. Revenues with new customers will consolidate its market share in the air conditioning business.

2014 FINANCIAL YEAR

Spheros' revenues and earnings developed as expected in 2014 in local currency and were significantly up on the previous year's values. Especially its European business was above expectations. In Germany, for example, the liberalisation of long-distance bus services triggered a sharp rise in demand for buses and therefore for Spheros' products. The company's new bus electronics products have been well received on the market. In Turkey, Brazil and India, the devaluation of the respective local currency had a negative effect on earnings. The company's debt reduction was as expected.

OUTLOOK AND OBJECTIVES

In 2015, the company aims to expand its air control management business in the US and launch a new generation of heating systems in Asia. In addition, it expects a continued rise in demand following the liberalisation of the long-distance bus market in Germany. Based on this outlook, the company expects to boost revenues and generate more profit accordingly.

REVENUES *in €mn*

EMPLOYEES

770

Gilching (Germany) / www.spheros.com

STEPHAN MACHINERY GMBH (PROXES)



€3.5mn
INVESTMENT
OF DBAG

78.5%
SHARE OF DBAG FUND V

19.0%
SHARE
OF DBAG

MBO
TYPE OF INVESTMENT

JUNE 2013
INITIAL INVESTMENT

MACHINES AND PROCESS LINES FOR THE FOOD INDUSTRY

Stephan Machinery GmbH makes machines and process lines for food processing and builds complete production plants. The company's core competence is its applications experience and system expertise. The product range encompasses mainly machines and plants used for the thermal processing of liquid and semiliquid food products such as sauces, processed cheese, soups or baby food. By acquiring FrymaKoruma from the Romaco Group, the company has completed its range of machines for processing cold food, cosmetics and pharmaceutical products.

As opposed to most of its competitors, Stephan Machinery has its own engineering department with plant design capabilities and can therefore offer integrated production facilities. The company's proprietary process machines and longstanding applications expertise give it a competitive edge. As the food industry, the company's main sales market, is largely non-cyclical, we expect business to be less volatile for Stephan Machinery compared to other mechanical engineering companies.

POTENTIAL FOR DEVELOPMENT

A new umbrella organisation ("ProXES, the Processing Group") comprising Stephan Machinery and FrymaKoruma aims to cooperate with other mechanical engineering companies in future that hold a leading position in their respective niche markets, can offer complete production plants or key components, and – like Stephan Machinery and FrymaKoruma – are considered technology and innovation leaders in the processing segment. This alliance will enable these companies to maintain a joint international service and sales network, cooperate in research and development and use economies of scale in other areas.

With the acquisition of FrymaKoruma, Stephan Machinery has taken a first step towards the company's further development. As a result, revenues grew initially to over 80 million euros.

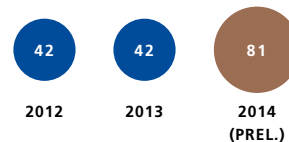
2014 FINANCIAL YEAR

The first half of 2014 was relatively unproductive for Stephan Machinery. Incoming orders for larger industrial machinery were low. The second half of the year was considerably better and showed that many orders had initially simply been postponed. They now provide the company with a good basis for business in 2015. The service business developed better than expected in parts. Revenues and earnings were on a par with the previous year despite the unsatisfactory market situation.

OUTLOOK AND OBJECTIVES

The company intends to continue growing in line with the market, as well as through expanding its sales organisation, growing its product portfolio and making acquisitions. As a result, Stephan Machinery expects higher revenues and earnings on a comparable basis. In addition, it plans to boost the quality of its results through further operational improvements.

REVENUES *in €mn*



EMPLOYEES

180

¹ Including the acquisition of FrymaKoruma in 2014

Hameln (Germany) / www.stephan-machinery.com

UNSER HEIMATBÄCKER GMBH



€9.9mn

INVESTMENT OF DBAG

66.3%

SHARE OF DBAG FUND VI

15.6%

SHARE OF DBAG

MBO

TYPE OF INVESTMENT

JUNE 2014

INITIAL INVESTMENT

BAKERY CHAIN

Unser Heimatbäcker is Germany's fifth largest bakery chain in terms of revenues. The company is the result of a merger of a number of bakery chains in Northeast Germany. It operates various types of outlet under the brands "Unser Heimatbäcker" and "Lila Bäcker", mainly in the entrance areas of supermarkets and in shopping centres, as well as its own bakery shops and cafés. It also delivers a range of bakery products to 1,500 customers (supermarkets, hotels, restaurants and filling stations) via a wholesaler.

POTENTIAL FOR DEVELOPMENT

The fragmented bakery market in Germany is characterised by a few major competitors, a consolidation process, and structural changes brought on, among other things, by discount bakeries and, increasingly, in-store bakeries in retail grocery stores. As a high-quality bakery chain with innovative production processes and a holistic marketing concept, the company is well placed to play an active role in consolidating this market.

This strong competitive position was an important reason for our decision to invest in Unser Heimatbäcker. To capture further economies of scale, the company should use its position for further expansion by opening new stores, making acquisitions and continuing the implementation of its "Lila Bäcker" concept. As well as a uniform design at all points of sale, this concept incorporates a special pricing strategy and a customer loyalty programme, among others.

Just a few weeks after entering the investment, the company's shareholders financed the acquisition of the De Mäkelbörger bakery group from insolvency protection proceedings. The aim is to gradually integrate the group into Unser Heimatbäcker, adding some 1,200 employees as well as more than 100 outlets in Mecklenburg-West Pomerania and Brandenburg. De Mäkelbörger also operates its own large-scale production of frozen bakery goods, which can be used to expand the retail business.

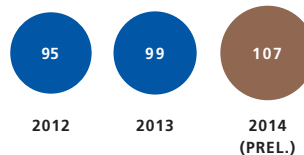
2014 FINANCIAL YEAR

Unser Heimatbäcker's performance exceeded expectations in 2014. By introducing the legal minimum wage ahead of schedule in July 2014, the company set itself apart as an attractive employer in its business segment. In addition to acquiring De Mäkelbörger as mentioned above, Unser Heimatbäcker took over another smaller bakery chain in 2014.

OUTLOOK AND OBJECTIVES

The company will continue to integrate the acquired outlets and convert more units to the "Lila Bäcker" concept. It has also identified further acquisition targets. In addition, it is expected to expand its retail business. As a result, revenues and earnings should be higher in the current business year compared to the previous year.

REVENUES in €mn



EMPLOYEES

2,300

Pasewalk (Germany) / www.unser-heimatbaecker.de